



NEWSLETTER

February 2024

Board Changes

The New Year has begun with a change to the NFSCO Board. The outgoing Chairman, Michael Seals CBE, FRAGS, has been paramount to the success of the Company since its inception twenty years ago, and whilst we will be sad to see him go, we wish him a long and happy retirement. Charles Bourns was elected Chairman in January.

Charles joined NFSCO as a non-executive Director in 2012 with responsibility for the Poultry Sector, bringing his experience as a Poultry Producer for Hook 2 Sisters to the board. In April 2020 he became Company Secretary, and in 2021 added the role of Director with responsibility for Information Technology. Setting out his future direction Charles `Michael has left the Company in a strong position, and whilst my management style may differ, I intend to further build on the good relationships that NFSCO has with its valued collectors. As Chairman, I will retain the responsibility for IT. Andrew Blenkiron will be Vice Chairman and have responsibility for banking. The new Company Secretary will be Rob Forrest and he will retain his responsibilities for Scotland. David Lovatt will work closely with Joanne Sowter, Head of the Administration, and the first point of call for Collectors. Campbell Tweed will retain responsibilities for Northern Ireland, and Huw Davies for Wales. Our recently appointed new Director Charles Sercombe will take England and liaison with DEFRA and APHA. Jane Rockingham will be my PA and will take forward the development of the new NFSCO IT system, whilst continuing to work on KoLeCt improvements.`



396,033
Jobs

44,477
Active Members

NFSCO 2023

117,624
Bovine 0-1 mth
Collected

25,909
Bovine 24-47
Months Female
Collected

5 Dedicated
Admin Staff

179,975
Adult Sheep
Collected

75 Active
Collectors



KoLeCt is on a roll



The world today is undeniably digital and NFSCO believe that moving the fallen stock industry to a digital technology is inevitable. Although an online system may not suit everyone NFSCO believe that overall the fallen stock industry will benefit from a system that is more streamline and accurate than paper which is why NFSCO have developed KoLeCt to help improve the industry profile.

NFSCO is pleased to report significant progress in up-scaling the booking in system KoLeCt. The MemberApp allows farmers to book fallen stock collections at any time and to track them in real time, and also facilitates the recording of tag numbers that appear on the invoice. The collection history also stays on the app for three months. KoLeCt, has just hit a major milestone in that almost 50% of all collection jobs transacted through NFSCO are now via the web portal, with all NFSCO collectors in Scotland, using it. Farmers in other areas should check with their collectors to see if they use KoLeCt prior to downloading the app. The uptake of the farmer app is expected to receive a significant boost as it is now being hosted on the Apple Store and Google Play Store.





Lydia



Joanne



Miranda



Meet the Team



Sarah



Laura



Jacquey



Contact Details
Call us on: 01335 320014
Email us at:
member@nfscoco.uk
or
collector@nfscoco.uk

Since 2008 IPMS Ltd have provided the administration services to NFSCo. The office's expertise in combining the latest technology with superb customer service has been a key factor in the success of NFSCo.

Lydia Clare heads the IPMS team, with Joanne Sowter taking the lead responsibility for the NFSCo Administration team. The team, of Jacquey, Miranda, Sarah and Laura provide an efficient and friendly customer service whilst handling tens of thousands of transactions each month. Nothing is too much trouble for our Administration Team.



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